# VERIBANC

Beyond 'CAMELS'

# **BANKERS DOZEN**

(up to 13 institutions)

# **REPORT**

## **VERIBANC<sup>®</sup>**, Inc.

**Beyond 'CAMELS'** 

Post Office Box 608 Greenville, Rhode Island 02828 800-837-4226

FAX: 401-531-2290

www.veribanc.com

Beyond 'CAMELS' Post Office Box 608 Greenville, Rhode Island 02828 800-837-4226

www.veribanc.com Email: service@veribanc.com

#### **FOREWORD**

Since our beginning in 1981 VERIBANC<sup>®</sup> has never been paid by any institution to rate it. Following our standards of independence and zero tolerance for bias, no Bank or Credit Union is paying us to provide this information. You can be assured you are getting the **B.E.S.T.** rating's and financial information with VERIBANC<sup>®</sup>'s guarantee: there is no potential for conflict of interest.

#### **THE B.E.S.T.** . . . . . . . .

**B**alanced - our rating system blends predictability of bank failure with bank ratings degradation. This balance provides unmatched performance that has actually tracked the condition of the banking industry.

Effective - VERIBANC's ROR (Return On Ratings) is over 99 percent. We are able to detect banking problems with a high degree of reliability.

Seasoned - over the past twenty-four years (through the difficult and the good times of the banking industry) our rating system has produced remarkably consistent results.

Transparent - we are the only bank rating company that has always published our track record. Because of our transparency, several insurance companies have audited and approved its use for insuring deposits in excess of the FDIC's limit.

Thank you for your interest in the information VERIBANC® provides. We hope you find this report useful and as always, your thoughts on any improvements are welcome.

Sincerely, VERIBANC®, Inc.

Michael M. Heller

midal m. Keller

President

## VERIBANC<sup>®</sup>, Inc., Beyond 'CAMELS' Post Office Box 608, Greenville, Rhode Island 02828 1-800-837-4226 (1-800-VERIBANC)

## THE VERIBANC BANKERS DOZEN (up to 13) BY CLOSEST TO ZIPCODE: 90210 (Beverly Hills, CA) WITH A MINIMUM RATING OF GREEN/\*\*\* AND 3 MILES FROM ZIPCODE SELECTED

Inst. Type	Name	City	State	Total Assets (\$000)	Equity/ Assets Ratio (%)	Net Income for Qtr. (\$000)	Profit- ability Ratio (%)	Liquidity Ratio (%)	Color Code and Star Rating	Recent Regulatory Enforcement Actions?
BK	COMERICA BK	* DALLAS	TX	65,201,888	10.92	122,414	0.75	59.06	GREEN/***/BB	
	9696 SANTA MONICA BLVD	BEVERLY HILLS	CA	Distance for this bra	nch from zipo	code entered is 0	miles			
	* Phone: (214)462-4000	* Web URL: www.comerica.com								
BK	EAST W BK	* PASADENA	CA	24,623,588	9.73	68,292	1.11	47.83	GREEN/***/B	
	450 NORTH ROXBURY DRIVE	BEVERLY HILLS		Distance for this bra	nch from zipo	code entered is 0	miles			
5.1	* Phone: (626)768-6000	* Web URL: www.eastwestbank.d								
BK	CITY NB	* BEVERLY HILLS	CA	29,373,389	8.79	53,487	0.73	40.01	GREEN/***/BB	
	400 NORTH ROXBURY DRIVE	BEVERLY HILLS	CA	Distance for this bra	nch from zipo	code entered is 0	miles			
	* Phone: (800)773-7100	* Web URL: cnb.com							00==11/444	
BK	FIRST BK	* CREVE COEUR	MO	5,846,566	15.93	184,435	12.62	47.88	GREEN/***	
	9145 WILSHIRE BOULEVARD	BEVERLY HILLS	CA	Distance for this bra	nch from zipo	code entered is C	miles			
ВК	* Phone: (314)995-8700	* Web URL: www.firstbanks.com	C 1	0.070.740	45.00	07.500	4.00	20.40	ODEEN!/***	
	CAPITALSOURCE BK	* LOS ANGELES	CA	8,078,746	15.30	37,566	1.86	20.18	GREEN/***	
	9301 WILSHIRE BOULEVARD SUITE 100	BEVERLY HILLS								
ВК	* Phone: (888)433-4272 UNION BK NA	* Web URL: www.capitalsourceba * SAN FRANCISCO	ank.con CA	n 105,286,470	13.60	162,299	0.62	36.54	GREEN/***/B	
	8631 SANTA MONICA BLVD	LOS ANGELES		Distance for this bra				30.54	GREEN/ /b	
	* Phone: (800)238-4486	* Web URL: www.unionbank.com		Distance for this bra	non nom zipo	ode entered is i	.o miles			
BK	FIRST CR BK	* WEST HOLLYWOOD	CA	403,171	37.14	6,445	6.39	98.45	GREEN/***	
DIX	9255 SUNSET BOULEVARD	WEST HOLLYWOOD		Distance for this bra				30.43	OKELIN/	
	* Phone: (310)273-2500	* Web URL:	0, (	Diotarioc for trilo bra	non nom zipc		.0 1111100			
BK	BANK OF THE WEST	* SAN FRANCISCO	CA	66,467,781	17.62	132,496	0.80	35.47	GREEN/***/B	PR-09/16/13
	9401 WILSHIRE BOULEVARD	BEVERLY HILLS		Distance for this bra				33	0.1.2.1, 72	
	* Phone: (415)982-1344	* Web URL: www.bankofthewest.								
BK	PACIFIC WESTERN BK	* LOS ANGELES	CA	6,526,089	13.96	4,676	0.29	50.60	GREEN/***/B	
	9454 WILSHIRE BOULEVARD	BEVERLY HILLS	CA	Distance for this bra	nch from zipo	code entered is 2	.5 miles			
	* Phone: (619)744-7200	* Web URL: www.pacificwesternb			·					
BK	HANMI BK	* LOS ANGELES	CA	3,049,985	12.58	10,707	1.40	40.89	GREEN/***/B	
	9300 WILSHIRE BLVD. SUITE 101	BEVERLY HILLS	CA	Distance for this bra	nch from zipo	code entered is 2	.5 miles			
	* Phone: (213)347-6051	* Web URL: www.hanmi.com								
BK	MANUFACTURERS BK	* LOS ANGELES	CA	2,303,133	12.32	953	0.17	50.22	GREEN/***	
	9777 WILSHIRE BOULEVARD	BEVERLY HILLS	CA	Distance for this bra	nch from zipo	code entered is 2	.5 miles			
	* Phone: (213)489-6200	* Web URL: manufacturers-ca.co	m							
BK	FIRST REPUBLIC BK	* SAN FRANCISCO	CA	42,112,763	9.88	114,060	1.08	13.90	GREEN/***	
	9593 WILSHIRE BOULEVARD	BEVERLY HILLS	CA	Distance for this bra	nch from zipo	code entered is 2	.5 miles			
	* Phone: (415)392-1400	* Web URL: www.firstrepublic.com	m							
BK	CALIFORNIA B&TC	* SAN DIEGO	CA	10,923,000	13.77	42,623	1.56	37.87	GREEN/***/BB	
	6500 WILSHIRE BOULEVARD	LOS ANGELES		Distance for this bra	nch from zipo	code entered is 2	.6 miles			
	* Phone: (619)446-4801	* Web URL: www.calbanktrust.co	m							

<sup>\* -</sup> Represents Institution Home (Main) Office Location / Contact Information

#### **VERIBANC®**, INC.

#### TERMS AND CONDITIONS

The information contained in the Report (the "Report") has been derived from data released by the federal government bank and/or credit union regulatory agencies, which have, in turn, received their information from the institutions that they regulate. Since VERIBANC has not verified independently the data on which the Report is based, VERIBANC makes no warranty, expressed or implied, or representation as to the accuracy, adequacy or completeness of the information contained in the Report. VERIBANC EXPRESSLY DISCLAIMS ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSE that may exist with respect to the Report. VERIBANC further disclaims any and all liability for incidental or consequential damages. Your sole and exclusive remedy against VERIBANC, should any information contained in this report be inaccurate to your detriment, is limited to the return of the purchase price paid by you for the Report.

Since the information contained herein is based on federal regulatory agency reports published at substantial intervals and since the financial condition of the institution described herein may be subject to change within short periods of time, please consult the enclosed page(s) for the date when the data upon which the Report is based was released by the appropriate federal agency. Please check with VERIBANC or the management of the institution itself for additional, updated information should you deem that advisable.

The Report was prepared by VERIBANC at your specific request and for your own purposes. The Report is copyrighted and the ratings terminology is protected by trademark. You are cautioned that copying, or displaying, selling, distributing or otherwise transferring the Report, or any part of it, to any person, without the written consent of VERIBANC, is prohibited by law. Due to the sensitive nature of the information contained in the Report, VERIBANC urges you not to disclose the information to any person. In receiving the Report, you agree to indemnify VERIBANC, and to hold VERIBANC harmless, including all attorney's fees, from and against any claim or cause of action asserted against VERIBANC by any person to whom the Report or the information contained therein is distributed or made known by you.

PLEASE READ CAREFULLY THE ACCOMPANYING EXPLANATORY PAGES WHICH ARE AN INTEGRAL PART OF THIS REPORT.

#### **BANKERS DOZEN**

#### INTRODUCTION

VERIBANC<sup>®</sup> is pleased to present you with the listing of commercial banks, savings banks, savings associations (thrifts) \* and credit unions in this report. The selection of institutions for this report are based on data supplied by the federal regulatory authorities for more than 15,000 financial institutions in the U.S. and its possessions. Following are the definitions which VERIBANC<sup>®</sup> uses for certain quantities involved in rating the institutions, along with other important information.

#### DESCRIPTIONS OF THE INFORMATION ON THE DATA PAGES

In the definitions that follow, the bold type corresponds to the headings on the report data page(s) that list the individual institutions. Abbreviations used on the data page(s) are also shown in bold type.

**Inst**itution **Type** indicates if the institution is a **B**an**K** (regulated by the Federal Deposit Insurance Corporation, the Office of the Comptroller of the Currency or the Federal Reserve Board), a **S**avings **A**ssociation (regulated by the Office of the Comptroller of the Currency) or a **C**redit Union (regulated by the National Credit Union Administration). Credit Unions which do not have the federal insurance coverage of the National Credit Union Share Insurance Fund have the @ symbol following the institution type code.

**Name** (first line) is as carried in regulatory agency records, including abbreviations, if any. Since the amount of space on the report is limited to 32 characters, if the name exceeds that length, it is trimmed accordingly. Should any of the institution names be unclear, we cordially invite you to write or call VERIBANC® for clarification. Our address and phone number are listed on the title page of this report.

(Second Line) address of the closest branch (NOT highway miles) according to regulatory records (Third Line) main office telephone number

**City** is also given according to regulatory records as the institution's home or main office as presented on the first line.

(Second city line) represents the closest branch (NOT highway miles) location. (Third city line) main office web address as carried in regulatory records.

**State** specifies the postal abbreviation for the state associated with the indicated city.

**Total Assets** include loans, investments, buildings, equipment and all other resources held by the institution. Amounts are expressed in thousands of dollars.

(Second Line) **Distance from Zip Code Requested (NOT highway miles)** is an approximated distance from the center of the zip code entered to the zip code of the presented address (NOT highway miles).

<sup>\*</sup> As of 7/21/2011 all Savings Associations (Thrifts) are regulated by the OCC and the OTS was absorbed by this regulator. Effective January, 2012 all thrifts will become banks, per the 2010 Dodd-Frank Act.

**Equity** is given as a percentage of "Total Assets". Equity measures the amount invested by the institution's stockholders and excludes liabilities to its depositors and other creditors. For mutual institutions and for credit unions, equity is defined as assets less liabilities.

**Net Income for the Reporting Period** is after taxes and extraordinary items. Amounts are expressed in thousands of dollars. For banks, savings associations and credit unions, income is reported quarterly. For banks and credit unions (which report on a year-to-date basis), if net income for the previous period<sup>†</sup> is not available, net income for the quarter and annualized net income, described below, are estimated using the reported year-to-date amount. If such an estimate is used, the entries on the data page(s) are followed with the † symbol.

**Profitability Ratio** is the net income for the most recent reporting quarter, annualized (multiplied by four), then divided by total assets. The resulting fraction is then expressed as a percentage.

**Liquidity Ratio** is the liquid assets divided by total deposits and expressed as a percentage. Liquid assets are defined as the sum of: cash and amounts due from depository institutions, securities classified as available for sale, federal funds sold, securities purchased under resale agreements, net assets in trading accounts and loans and leases maturing within 12 months.

VERIBANC®'s Color Code and Star Rating system is based on a combination of criteria explained in the pages that follow. The number of institutions in each rating category is given in the graphs section of the report. VERIBANC®'s rating accuracy has been proven - - since 1981, more than 99 percent of all failing banks have fallen into VERIBANC®'s lower rating categories. Banks that receive special recognition from VERIBANC® for meeting unusually high standards and exceptional attention to safety and soundness are identified as "Blue Ribbon Banks". These institutions are denoted with the letter "B" following the Green/\*\*\* rating designation. Banks that have received such recognition for eight or more consecutive quarters have the legend "BB". Since 1982, when we began designating banks for this award, only one Blue Ribbon Bank has failed.

**Recent Regulatory Enforcement Actions?** If the institution has been subject to any enforcement action or sanction made public by the regulatory agencies the most serious and most recent such action is indicated, along with the date of the action. The action is abbreviated by a two letter code, followed by a dash and the date. Page 5 contains a table describing the codes and types of enforcement actions.

#### THE VERIBANC® COLOR CLASSIFICATION SYSTEM

The VERIBANC® color code is a quick-look measure of an institution's condition based on its equity strength and profitability. Three color categories are used - - green, yellow and red. The criteria applied by VERIBANC® to determine the color category assigned to an institution are as follows:

-2-

<sup>†</sup>except for the first reporting period of the year when a prior period's "year-to-date" income is not needed. For banks and credit unions, when needed previous quarter income data is not available, the current reporting quarter's net income for these institutions is estimated.

<sup>\*</sup>Fraud committed by the president whereby he was surreptitiously diverting deposits for his personal use.

#### THE VERIBANC® COLOR CLASSIFICATION SYSTEM (con't)

**GREEN** The institution's equity exceeds five percent of its assets

and it was profitable during the most recent reporting quarter. Of the three color categories, this is the highest

based on the criteria described.

**YELLOW** The institution's equity is between three and five percent

of its assets or it incurred a net loss during the most recent reporting quarter. Both of these conditions may apply. If there was a net loss, the loss was not sufficient to erode a significant portion of the institution's equity. The items that result in a yellow classification merit

your attention.

**RED** The institution's equity is less than three percent of its

assets or it incurred a significant net loss during the most recent reporting quarter (or both). The item or items that result in a red classification deserve your

close attention.

#### THE VERIBANC® STAR CLASSIFICATION SYSTEM

In addition to the color code, VERIBANC® assigns each institution Three Stars (\*\*\*), Two Stars (\*\*), One Star (\*) or No Stars (U). The star rating considers future trends and contingencies not accounted for in the color classification. The criteria used by VERIBANC® to determine the number of stars assigned to an institution are as follows:

\*\*\*

The institution must meet the following primary conditions: equity which exceeds five percent of assets, equity which exceeds four percent of assets after deducting for problem loans, securities and securities-type contracts in excess of loan loss reserves and positive net income of the most recent reporting period. Banks and thrifts must also satisfy all three regulatory capital requirements (see below) and must not have any recent, serious regulatory sanctions against them. In addition, insider lending at an institution must not exceed a significant percentage of equity. If the bank is owned by a holding company, all of the holding company's banks, taken together as if they were a single bank, must meet the criteria necessary for the group to receive at least a Two Stars rating. An institution may only have two or fewer volatile periods of asset growth/ shrinkage over the past ten quarters. For banks and

#### THE VERIBANC® STAR CLASSIFICATION SYSTEM (con't)

\*\*\* (con't)

credit unions, problem investments also include investments that, if sold, would realize less than their cost plus specific investment reserves.

\*\*

The institution must meets any two of the three primary conditions for the Three Stars category and has equity which exceeds its unreserved problem loans, securities and securities-type contracts. If the institution had a net loss during the most recent reporting period, the loss was not significant. Banks and thrifts must also satisfy all three federal capital requirements (see below) and must not have any recent serious regulatory sanctions against them. Additionally, if the bank is owned by a holding company, all of the holding company's banks, taken together as if they were a single bank, must meet the criteria necessary for the group to receive at least a Two Stars rating. A Two Stars rating is applied to an institution that has three volatile periods of asset growth/ shrinkage over the past ten quarters. For banks and credit unions, that have investments with a current market value that is less than their cost, that difference must not exceed equity plus specific investment reserves.

\*

The institution meets at least one of the primary conditions for the Three Stars category, reports equity which exceeds three percent of assets and also exceeds unreserved problem loans, securities and securities-type contracts. If the institution had a net loss during the most recent reporting period, the loss was not significant. Moreover, if the institution is a bank or a thrift, it meets at least two of the three federal capital requirements for tier one (core) capital and total capital as a percentage of risk weighted assets and tier one capital as a percentage of average assets. A bank may also receive no higher than a One Star rating if it has been subject to a serious regulatory sanction, or if all of the banks in its holding company, taken together as if they were a single bank, receive a One Star or a No Star rating. A One Star rating is assigned if an institution has four or more volatile periods of asset growth/shrinkage over the past ten quarters. Also, a bank or credit union may receive a One Star rating if, absent other reasons for downrating as stated above, the difference between the cost and current market value of its investments exceeds the institution's equity plus specific investment reserves.

## THE VERIBANC® STAR CLASSIFICATION SYSTEM (con't)

**NO STARS (U)** The institution does not meet the criteria stated above.

#### ENFORCEMENT ACTION CATEGORIES AND CODES

Enforcement Action Type	<u>Description</u>
CC	Prompt Corrective action/Capital directives
CD	Cease and Desist/ Consent Order against an institution.
СР	Cease and Desist order against a Person
DI	Proceeding that threatens or that actually terminates <b>D</b> eposit <b>I</b> nsurance
EN	Termination, withdrawal, completion, expiration of <b>EN</b> ding of a previous enforcement action
EX	Amendment, modification, <b>EX</b> tension or continuation of a previous enforcement action.
FA	Formal Agreement/supervisory Agreements
FN	Other FiNe against a bank, e.g. – civil money penalty
FP	Fine levied against a <b>P</b> erson (rather than an institution), e.g. – civil money penalty
OP	Other actions against an individual <b>P</b> erson, e.g. Written Agreement
ОТ	OTher – Cross Guarantee Liability, etc.
PR	<b>P</b> ersonal action involving <b>R</b> emoval action against a person, including orders prohibiting individuals from future activity in the banking field.
RP	<b>R</b> estitution by an individual <b>P</b> erson (rather than an institution)

#### OTHER IMPORTANT INFORMATION

VERIBANC® emphasizes that it does not express an opinion, or give advice or a warranty, as to the strength of the institutions listed in this report. Our clients are cautioned that other criteria, objective and subjective, which state and federal bank regulators do not release to the public as a matter of course, may be important in assessing the strength of the financial firms on the list. The list of institutions herein is intended only as a brief guide for our clients and the information contained in them should not be considered or relied upon as representing the complete financial picture of any of the listed institutions.

This report (unless specific to credit unions) considers savings banks as well as commercial banks if the area to which it applies contains savings banks or if savings banks have been specified for inclusion. Note that savings banks, which formerly were clustered in the Northeast, now are found in many parts of the United States.

VERIBANC<sup>®</sup> has extensive additional data for each of the banks listed on the page(s) which follow(s), including data on cash flow, balance sheets, past due and problem loans, repossessed real estate and all of the items released in the regulatory call reports. If you believe that additional information is necessary, VERIBANC<sup>®</sup> invites you to contact us for a quotation on your additional data needs. The institutions may be updated every month.

Other special factors that apply to this list are described below:

- This report is in no way representative of the banking, thrift or credit union industry as a whole, or of any institutions other than those named.
- The information contained in this report has been derived from data released by the Federal Regulators that in turn have received their information from the banks, thrifts and credit unions themselves. Since VERIBANC® has not independently verified the data on which this report is based, it makes no warranty or representation as to its accuracy, adequacy or completeness.
- The data upon which this report is based is considered by the regulatory agencies to be preliminary. As such, it is subject to revision, amendment, rounding, forced balancing, correction of transcription errors and other adjustments.
- The information provided in this report is for the fiscal period stated on the data page(s) of the report. The date these data were released by the regulatory agencies to VERIBANC® is also indicated on the report data page(s). Other data exist, not available to VERIBANC® which provide similar, more current information about the institutions named in the report. This other data, when available, may materially change the amounts and indicators herein.

• VERIBANC® does not give warranty or advice, nor does it express an opinion, as to the financial condition of any financial institution. Accordingly, the report should not be taken to mean that VERIBANC® or the federal regulatory authorities consider any of the institutions mentioned herein to be either financially strong or in difficulty. The assessments of the Federal Reserve Board, the Federal Deposit Insurance Corporation, the Office of the Comptroller or the National Credit Union Administration on the financial viability of any one financial institution are not known to VERIBANC®. A review of the other data and criteria considered by federal regulators in assessing the financial condition of banks may be important in determining the condition of the institutions described in this report.

#### **SUMMARY NOTE**

The following information (described previously) is generally provided on data page(s) of Bankers Dozen:

Institution Type
Name
Home Office City
Home Office State
Total Assets
Equity as a Percentage of Assets
Net Income for the Reporting Period
Profitability as a Percentage of Assets
Liquidity as a Percentage of Deposits
Recent Regulatory Enforcement Actions

VERIBANC® Color Code and Star Rating with suffix "B" if institution is a Blue Ribbon Bank for 1 through 7 quarters, "BB" – for 8 quarters or more

VERIBANC® invites you to recheck the ratings of your banks, thrifts, and credit unions when the next set of data is released by the government regulatory agencies. The approximate dates when new information is expected to replace VERIBANC®'s current data on banks, savings banks, thrifts and credit unions are:

First Quarter (ending March 31) data are usually released by May 31, Second Quarter (ending June 30) data are usually released by August 31, Third Quarter (ending September 30) data are usually released by November 30, Fourth Quarter (ending December 31) data are usually released by February 28.

VERIBANC® HOPES YOU FIND THIS REPORT USEFUL AND WELCOMES YOUR COMMENTS

# **SUBSCRIPTION DISCOUNT -**

CALL 800-837-4226

**FOR PRICING**